



**W**oodnet is a Wairarapa based independent forest advisory and management company providing a wide range of services to land and forest owners and the professionals who support them, throughout New Zealand. Director Stuart Orme and his team aim to be a full value chain “one stop shop” for all Forestry and Emissions Trading Scheme (ETS) requirements.

*Back row left to right: Rihi, Lisa, Caleb, Alice, Elaine, Colin,  
Front row left to right: Margaret, Wendy, Stephanie, Stuart*

In 2011 Woodnet, with the support of competent silvicultural crews, planted 850 Ha of forest for various clients. Part of that programme included planting almost 300 Ha of eucalypt, building on their previous experience and success with establishing species that require a bit more ‘care’ than Pinus Radiata.

Woodnet’s culture is to understand their clients’ needs both now and in the future. “Forests have a habit of outlasting people, so succession planning is something we always keep in mind when discussing investing in trees - whether it be by physically planting or setting aside land for reversion, honey, carbon, hunting or other income” Stuart says.

One of Woodnet’s established clients is the Montfort Trimble Foundation with the Trimble Forest north of Masterton, and Rewanui to the east. Over the last 5 years Woodnet has been involved in planting and managing 24 different tree species (both indigenous and exotic) within these areas.

Woodnet helps land and forest owners better understand how the ETS affects them, and to date has been involved with in excess of 750 ETS transactions. “We are still receiving enquiries from clients who wish to register their post-1989 forest prior to the 31<sup>st</sup> December 2012 deadline so they don’t miss out on the first 5 years’ worth of credits.” Stuart says. “We are working with clients who have been issued with deforestation notices, helping them understand why they got into their predicament and how to minimise it”.

A consequence of the ETS is the effect on transactions involving the sale and purchase of land. “We are regularly approached by people who have sold or transferred land either as a sale or succession arrangement, wanting to understand and meet their ETS administrative obligations”, Stuart says.

With the arrival of carbon as a legitimate forest product, Woodnet found that standard forest insurance packages were not ideal. They now have access to an insurance package that not only has the ability to insure forest, but also the carbon value of the forest at a realistic price.

“Forestry is all about **what is the best land use?** If the answer is ‘trees’ or ‘natural reversion’, then we aim to understand it and always be in a position to add value for our clients”, Stuart says.

**If you wish to know more about Woodnet’s full range of services, please ring 06 370 2068 or visit [www.woodnet.co.nz](http://www.woodnet.co.nz)**

